

28/04/2025

1. Buyer

1.1 Buyer

Official name : Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Legal type of the buyer: Central government authority

Activity of the contracting authority: Economic affairs

2. Procedure

2.1 Procedure

Title: Experts for Business Export Coaching, Sustainable Sector Transformation and Local Project Coordination in the Fonio sector in Guinea

Description: CBI is looking for consultants to support the Guinean fonio sector become more sustainable and resilient. We are looking for experts that can provide: • Lot 1. Business export coaching and training for Guinean fonio exporters that want to export to the European market; • Lot 2. Institutional development support. Support should focus on sustainable sector transformation and use the Market System Development (MSD) approach; • Lot 3. Local project coordination, network management and institutional development support. The Tendering authority has estimated a total maximum contract value (including optional extension years) in EUR per lot as follows (exclusive of VAT): Lot 1. Fonio Expert for Business Export Coaching with extensive knowledge of Supply Chain Management and promotion of agrofood products on EU markets: EUR 480.000,-. Lot 2. Institutional Development Expert for Sustainable Sector Transformation with extensive knowledge of the MSD-approach: EUR 350.000,-. Lot 3. Expert for local project coordination, network management, institutional development support and logistics: EUR 320.000,-.

Procedure identifier: ba67e428-09e6-4f98-91da-764664fd8164

Internal identifier: 202110004

Type of procedure: Open

The procedure is accelerated: no

2.1.1 Purpose

Main nature of the contract : Services

Main classification (cpv): 75210000 Foreign affairs and other services

2.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: see tenderdocument

2.1.4 General information

Additional

information: .

Legal basis:

Directive 2014/24/EU

5. Lot

5.1 Lot technical ID: LOT-0001

Title: Lot 1. Fonio Expert for Business Export Coaching with extensive knowledge of Supply Chain Management and promotion of agrofood products on EU markets

Description: lot 1. Fonio Expert for Business Export Coaching with extensive knowledge of Supply Chain Management and promotion of agrofood products on EU markets The maximum value for lot 1 is estimated as EUR 480.000,- (exclusive of VAT).

Internal identifier: 1

5.1.1 Purpose

Main nature of the contract Services

:

Main classification (75210000 Foreign affairs and other services cpv):

Options:

Description of the options: The contract can be renewed 3 times by one year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: see tenderdocument

5.1.3 Estimated duration

Duration: 2 Year

5.1.4 Renewal

Maximum renewals: 3

Other information about renewals 3 times by one year

:

5.1.5 Value

Estimated value excluding VAT: 480 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The Tendering authority intends to conclude a Contract (Framework Agreement) for every separate lot for the duration of 2 years with possible extensions of 3 times one year. The maximum duration of the total contract period is estimated for 5 years because this is the duration of the CBI project. It is important for the participating companies and organizations that the experts remain the same throughout the entire duration of the program.

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: quality

Description: quality

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 90

Criterion:

Type: Price

Name: prices/rates

Description: prices/rates

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage

Organisation providing additional information about the procurement procedure:

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more

Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend

information Nederland (RVO)

on the review
procedures:

Organisation
signing the
contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
Nederland (RVO)

5.1 Lot technical ID: LOT-0002

Title: Lot 2. Institutional Development Expert for Sustainable Sector Transformation with
extensive knowledge of the MSD-approach

Description: Lot 2: Institutional Development Expert for Sustainable Sector Transformation with
extensive knowledge of the MSD-approach The value of lot 2 is estimated as EUR
350.000,- (exclusive of VAT).

Internal
identifier: 2

5.1.1 Purpose

Main nature
of the contract Services
:

Main
classification (75210000 Foreign affairs and other services
cpv):

Options:

Description of
the options: The contract can be renewed 3 times by one year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional
information: see tenderdocument

5.1.3 Estimated duration

Duration: 2 Year

5.1.4 Renewal

Maximum
renewals: 3

Other
information
about renewals 3 times by one year
:

5.1.6 General information

Procurement Project not financed with EU Funds.

The
procurement
is covered by
the
Government
Procurement
Agreement
(GPA): yes

Additional
information: The Tendering authority intends to conclude a Contract (Framework Agreement) for
every separate lot for the duration of 2 years with possible extensions of 3 times one
year. The maximum duration of the total contract period is estimated for 5 years
because this is the duration of the CBI project. It is important for the participating

companies and organizations that the experts remain the same throughout the entire duration of the program.

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: quality

Description: quality

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 90

Criterion:

Type: Price

Name: prices/rates

Description: prices/rates

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

5.1 Lot technical ID: LOT-0003

Title: Lot 3. Expert for local project coordination, network management, institutional development support and logistics

Description: Lot 3. Expert for local project coordination, network management, institutional development support and logistics The value of lot 3 is estimated as EUR 320.000,- (exclusive of VAT).

Internal identifier: 3

5.1.1 Purpose

Main nature of the contract : Services

Main classification (cpv): (75210000 Foreign affairs and other services

Options:

Description of the options: The contract can be renewed 3 times by one year.

5.1.2 Place of performance

Country: Netherlands

Anywhere in the given country

Additional information: see tenderdocument

5.1.3 Estimated duration

Duration: 2 Year

5.1.4 Renewal

Maximum renewals: 3

Other information about renewals : 3 times by one year

5.1.5 Value

Estimated value excluding VAT: 320 000 Euro

5.1.6 General information

Procurement Project not financed with EU Funds.

The procurement is covered by the Government Procurement Agreement (GPA): yes

Additional information: The Tendering authority intends to conclude a Contract (Framework Agreement) for every separate lot for the duration of 2 years with possible extensions of 3 times one year. The maximum duration of the total contract period is estimated for 5 years because this is the duration of the CBI project. It is important for the participating companies and organizations that the experts remain the same throughout the entire duration of the program.

5.1.7 Strategic procurement

Aim of strategic procurement: No strategic procurement

5.1.10 Award criteria

Criterion:

Type: Quality

Name: quality

Description: quality

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 90

Criterion:

Type: Price

Name: prices/rates

Description: prices/rates

Category of award threshold criterion: Weight (points, exact)

Award criterion number: 10

5.1.15 Techniques

Framework agreement:

Framework agreement, without reopening of competition

Information about the dynamic purchasing system:

No dynamic purchase system

5.1.16 Further information, mediation and review

Review organisation: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO) - Rechtbank 's-Gravenhage

Organisation providing additional information about the procurement procedure: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation providing more information on the review procedures: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Organisation signing the contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6. Results

Maximum
value of the
framework
agreements in
this notice: 800 000 Euro

Approximate
value of the
framework
agreements: 800 000 Euro

6.1 Result lot Identifier: LOT-0001

At least one winner was chosen.

Framework agreement:

Maximum
value of the
framework
agreement: 480 000 Euro

Re-estimated
value of the
framework
agreement: 480 000 Euro

6.1.2 Information about winners

Winner:

Official name
: ICI Business

Tender:

Tender
identifier: 1

Identifier of
lot or group
of lots: LOT-0001

The tender
was ranked: no

The tender is
a variant: no

Subcontracting
: No

Contract information:

Identifier of
the contract: CON-0001

Title: P1 Lot 1. Fonio Expert for Business Export Coaching with extensive knowledge of Supply Chain Management and promotion of agrofood products on EU markets

Date on
which the
winner was
chosen: 15/07/2022

Date of the
conclusion of
the contract: 15/07/2022

Organisation
signing the
contract: Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

6.1.4 Statistical information

Summary of the review requests the buyer received:

Number of
complainants: 0

Received tenders or requests to participate:

Type of
received
submissions: Tenders submitted electronically

Number of
tenders or
requests to
participate
received: 1

Type of
received
submissions: Tenders from micro, small or medium tenderers

Number of
tenders or
requests to
participate
received: 0

Type of
received
submissions: Tenders

Number of
tenders or
requests to
participate
received: 1

6.1 Result lot Identifier: LOT-0002

No winner was chosen and the competition is closed.

The reason
why a winner
was not
chosen: Other

6.1.4 Statistical information

Received tenders or requests to participate:

Type of
received
submissions: Tenders submitted electronically

Number of
tenders or
requests to
participate
received: 2

Type of
received
submissions: Tenders from micro, small or medium tenderers

Number of
tenders or
requests to
participate
received: 0

Type of
received Tenders
submissions:
Number of
tenders or
requests to 2
participate
received:

6.1 Result lot Identifier: LOT-0003

At least one winner was chosen.

Framework agreement:

Maximum
value of the 320 000 Euro
framework
agreement:

Re-estimated
value of the 320 000 Euro
framework
agreement:

6.1.2 Information about winners

Winner:

Official name SureChain
:

Tender:

Tender
identifier: 3

Identifier of
lot or group LOT-0003
of lots:

The tender
was ranked: no

The tender is
a variant: no

Subcontracting No
:

Contract information:

Identifier of
the contract: CON-0002

Title: P3 Lot 3. Expert for local project coordination, network management, institutional development support and logistics

Date on
which the 15/07/2022
winner was
chosen:

Date of the
conclusion of 15/07/2022
the contract:

Organisation
signing the Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend
contract: Nederland (RVO)

6.1.4 Statistical information

Summary of the review requests the buyer received:

Number of
complainants: 0

Received tenders or requests to participate:

Type of
received
submissions: Tenders submitted electronically

Number of
tenders or
requests to
participate
received: 1

Type of
received
submissions: Tenders from micro, small or medium tenderers

Number of
tenders or
requests to
participate
received: 0

Type of
received
submissions: Tenders

Number of
tenders or
requests to
participate
received: 1

8. Organisations

8.1 ORG-0001

Official name : Ministerie van Economische Zaken en Klimaat, Rijksdienst voor Ondernemend Nederland (RVO)

Registration
number: 12024663

Postal address : Prinses Beatrixlaan 2

Town: Den Haag

Postcode: 2595 AL

Country
subdivision
(NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Contact point: Andjanie Ramadhin

Email: andjanie.ramadhin@rvo.nl

Telephone: +31 625708242

Internet
address: <http://www.rvo.nl>

Other contact points:

Official name : Rechtbank 's-Gravenhage

Postal address : Postbus 20302

Town: Den Haag
Postcode: 2500 EH
Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)
Country: Netherlands
Email: voorlichting.rb.den.haag@rechtspraak.nl
Telephone: +31 703813131
Internet address: <http://www.rechtspraak.nl/Gerechten/Rechtbanken/s-Gravenhage/>

Roles of this organisation:

Buyer

Organisation providing additional information about the procurement procedure

Review organisation

Organisation providing more information on the review procedures

Organisation signing the contract

8.1 ORG-0003

Official name : SureChain

Size of the economic operator: Micro

Registration number: 73197513

Postal address : Blauw Glidkruid 2

Town: Den Haag

Postcode: 2498 DC

Country subdivision (NUTS): Agglomeratie 's-Gravenhage (NL361)

Country: Netherlands

Contact point: Anselm Iwundu

Email: anselm@surechain.org

Telephone: +31 624649620

Internet address: <http://www.surechain.org>

Roles of this organisation:

Tenderer

Winner of these lots: LOT-0003

8.1 ORG-0002

Official name : ICI Business

Size of the economic operator: Micro

Registration number: 53454693

Postal address Westeinde 24
:

Town: VOORBURG

Postcode: 2275AE

Country
subdivision Agglomeratie 's-Gravenhage (NL361)
(NUTS):

Country: Netherlands

Roles of this organisation:

Tenderer

Winner of
these lots: LOT-0001

Notice information

Notice
identifier 0c256d28-ceb2-4bbe-ad37-d19e29ee9402 - 01
/version:

Form type: Result

Notice type: Contract or concession award notice – standard regime

Notice
dispatch date: 28/04/2025 15:46 +02:00

Languages in
which this
notice is
officially
available: English